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**STUDIO LEGALE**  
**BRESCIA MICCOLI E ASSOCIATI**

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## About us

The firm was set up in 2007 by Marco G. Brescia and Giampiero Miccoli together with Alberto Montanari under the name “Studio Legale Montanari Brescia e Associati”. The firm provides a broad range of corporate and business services to its clients, which are both domestic and foreign, approximately on a 50/50 basis; in particular, the firm advises and assists its foreign clients in establishing and operating their business in Italy.

The firm is active in domestic and cross-border corporate transactions, mergers, acquisitions and joint ventures, as well as in equity investments and change of control transactions, assisting its clients in the adoption of the most suitable corporate governance.

The firm also provides its clients with litigation, arbitration and dispute resolution capabilities, mainly in corporate and commercial law.

In the course of their practice, the members of the firm have built close working relationships with specialists, agencies, authorities and several international law firms: such relationships represent an asset to the firm. Being an independent law firm, we are not restricted by exclusive alliances and are therefore free to work with the most qualified professionals for each particular matter in order to ensure that our clients obtain the best possible advice and representation, and benefit from our well-established network whenever the advice of other professionals is required.

The firm’s domestic and international clients range from privately owned to publicly listed companies, multinationals and private equity funds.

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## Our approach

Our aim is to provide clear, concise and practical advice based on an in-depth knowledge of the legal, regulatory and commercial environment within which our clients operate.

Our services are tailored to the needs of individual clients. Each client has a dedicated lawyer who coordinates the teamwork and is directly responsible to meet client requirements efficiently and promptly.

Our core values embrace operating to the highest professional standards with a strong commitment to quality of service, cost-effective legal advice and building supportive and long-lasting relationships with clients.

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## Our people

We recognize the importance of the contribution of all our people towards enhancing client service. We foster consultation and the free flow of ideas and know-how among our lawyers aiming at obtaining efficient teamwork and an open and effective working relationship. Thus, we invest time and efforts in recruiting and training the highest qualified attorneys from the most prestigious Italian law schools.

We also recognize that a significant international experience is a key component in understanding and serving the business objectives and needs of our domestic and foreign clients.



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Our lawyers have excelled in their academic education. Some of them have studied in premier foreign legal institutions and have the experience of working abroad as foreign associates at leading international law firms.

## **Practice areas**

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Our core areas of business law include corporate law and mergers and acquisitions, commercial law and dispute resolution. We also provide advice in several additional fields which are complementary to our full-service business law practice, including intellectual property, competition law, labour law and bankruptcy.

### Corporate, Mergers and Acquisitions

We are able to provide efficient and timely assistance in any matter of corporate law and mergers and acquisitions, in particular in identifying the structure of the transaction, in the due diligence exercise, in joint ventures, shareholders' agreements, spin-offs and corporate restructurings, corporate governance and antitrust.

The firm was involved in various corporate and antitrust aspects relating to the implementation in Italy of major acquisitions at European level.

Businesses are counselled in connection with their ongoing corporate and contractual matters. Start-up companies and investors are represented in venture capital and private equity transactions.

### Commercial Law

We provide assistance to our clients with respect to any kind of contract in which entrepreneurs

may be involved, such as manufacturing, distribution, re-sale and supply agreements, general terms and conditions of purchase and sale, public and private work contracts, licences, franchising, agency and business finder agreements, and the like.

We assist our clients in each phase of the commercial agreement, from the identification of the correct legal instrument to be adopted, to the drawing up and negotiation of the contractual documents, up to closing.

### Real Estate Transactions

The firm has built up a strong experience in the negotiation of lease agreements on behalf of Italian and foreign clients, having as their subject matter the so called "big leases" of commercial real estate premises (such as executive offices, production plants). Also, the firm is specialized in assisting its clients of the retail sector in the acquisition of shops destined to retail sale, as well as branches of business having as their subject matter points of sale within shopping malls or outlets.

### Corporate and Commercial Litigation

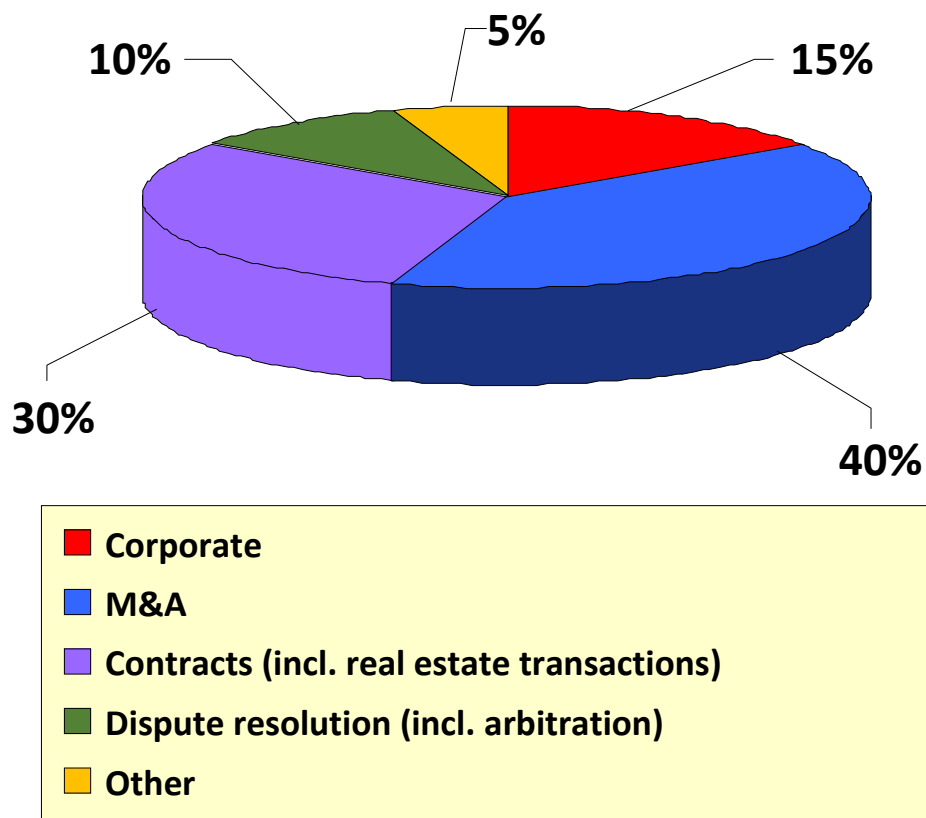
We assist clients in structuring strategic and cost-effective dispute resolution programs, also by means of arbitration proceedings. Our expertise extends from pre-litigation advice to injunctive relief and provisional measures to full representation before all Italian courts in all fields of corporate and commercial law. We have acted as counsel in disputes involving parties from around the world and different types of commercial transactions.

We also advise creditors and companies in bankruptcy and reorganization proceedings.



### Competition Law

We advise our clients on the impact of competition law on their commercial practices and agreements. We also prepare notifications to the Italian Antitrust Authority in the context of mergers and acquisitions and joint ventures.





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## MEMBERS OF THE FIRM

### **Marco G. Brescia**

#### Professional Profile

Marco's main areas of practice include mergers and acquisitions, contracts, corporate and commercial law.

During his career Marco handled several cross-border acquisitions representing major multinational corporations. He was also actively involved in the privatization process of some Italian entities.

Marco advises on the formation and management of companies, merger and acquisition transactions and has held various directorship positions in the Italian subsidiaries of major corporations.

His publications include "Offer to the public to purchase securities (in short form, "OPA") under Italian law", "Cross Participations in Italy" published in the "Journal of the Japanese Institute of International Business Law" respectively in September 1989 and August 1990. "Setting up of the European Works Council in Community-scale undertakings" published in "Diritto e Pratica del Lavoro" no. 34, September 1996. "Public M&A market in Italy" published in the Global Counsel Handbooks, Mergers and Acquisitions, 2004/05 Edition.

#### Education

Doctor of Jurisprudence, University of Genoa, 1962

Institute of Comparative Law at New York University School of Law (M.C.J.), 1976

#### Bar Admittance

Admitted as Avvocato, 1968

#### Languages

Italian

English

French



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## **Giampiero Miccoli**

### Professional Profile

Giampiero's main areas of practice include mergers and acquisitions, commercial contracts, corporate and competition law.

Giampiero handled several private equity transactions and through his working experience has built up a specific knowledge in the information and communication business, in the construction business, as well as in industrial sectors such as automotive, chemical and pharmaceutical.

Giampiero advises on the formation and management of companies and holds various directorship positions in the Italian subsidiaries of major corporations.

Giampiero has gained an extensive experience abroad, working at Taft, Stettinius & Hollister (Cincinnati, Ohio, USA), Stephenson Harwood (London, England) and Bär & Karrer (Zurich, Switzerland).

### Education

Doctor of Jurisprudence, University of Naples, 1998

### Bar Admittance

Admitted as Avvocato, 2002

Admitted and qualified to defences before the Supreme Court ("Corte di Cassazione"), 2018

### Languages

Italian

English



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## **Paola Maj**

### Professional Profile

Paola's main areas of practice include corporate and commercial law, mergers and acquisitions, as well as commercial contracts.

Paola assists domestic and foreign clients in the context of transactions for the purchase of companies and businesses, and investment transactions.

Paola assists clients also with respect to contracts recurring in the ordinary and extraordinary course of business, such as joint venture, distribution and agency agreements and work contracts; in the latter field, Paola assists clients also in the various phases of public and private tenders.

Paola has built up a strong experience in the retail sector, assisting clients mainly within the frame of re-sale and franchising agreements, lease agreements and business leases having as their subject matter points of sale in shopping malls and outlets.

Paola has attended courses at the "*Universidad Complutense*" of Madrid, *Facultad de Ciencias Económicas y Empresariales*.

### Education

Doctor of Jurisprudence, University of Castellanza (Varese), 2004

### Bar Admittance

Admitted as Avvocato, 2007

### Languages

Italian  
English  
Spanish



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## **Beatrice Masi**

### Professional Profile

Beatrice's main areas of practice include commercial law, providing assistance to Italian and foreign clients.

During her career, Beatrice has achieved a significant experience in Italian and international commercial contracts, franchising, agency and distribution and has assisted clients in establishing franchising networks, to which she provides now day-to-day advice. Beatrice also manages civil litigations both in Court and out of Court through arbitration.

She has worked on several acquisitions of companies, in different sectors, from the due diligence phase to the drawing up of the contractual documents.

In addition, she has accrued specific skills in privacy and personal data protection issues.

### Education

Doctor of Jurisprudence, University of Bari, 2001

### Bar Admittance

Admitted as Avvocato, 2004

### Languages

Italian

English



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## **Valentina Novello**

### Professional Profile

Valentina's main areas of practice include commercial contracts, with particular reference to distribution contracts, commercial leases and business leases, as well as corporate transactions and civil litigation.

During her working experience Valentina has assisted clients also with reference to bankruptcy proceedings and credit collection, in court and out of court, and has built up a specific knowledge in execution proceedings.

Valentina assists domestic and foreign clients also in connection with privacy matters and in the context of compliance with Law no. 231/2001.

### Education

Doctor of Jurisprudence, University of Padova, 2007

### Bar Admittance

Admitted as Avvocato, 2011

### Languages

Italian

English



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## **Giulia Costa**

### Professional Profile

Giulia's main areas of practice include corporate and commercial law.

Giulia assists domestic and foreign clients in the context of mergers and acquisitions, in the management of corporate governance fulfillments, in the negotiation of commercial leases and business leases and, generally, of contracts relating to ordinary business activity, as well as in the context of participation to tenders, including public tenders.

Giulia has attended courses at the Maastricht University Faculty of Law, The Netherlands, and has served an apprenticeship at the law firm Fuesser & Kollegen, Leipzig, Germany.

### Education

Doctor of Jurisprudence, University of Trento, 2014

### Bar Admittance

Admitted as Avvocato, 2018

### Languages

Italian  
English  
German



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## **Alessia Minetti**

### Professional Profile

Alessia's main areas of practice include commercial contracts, with particular reference to franchising contracts, commercial leases and business leases, as well as civil and commercial litigation.

Alessia has attended a stage on diplomatic careers at the United Nations' seat in New York.

### Education

Doctor of Jurisprudence, University *Cattolica del Sacro Cuore*, Milan, 2021

### Bar Admittance

Admitted as Avvocato, 2024

### Languages

Italian  
English  
Spanish



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## **Michela Ton**

### Professional Profile

Michela's main areas of practice include commercial contracts, as well as civil and commercial litigation.

### Education

Doctor of Jurisprudence, University *Luigi Bocconi*, Milan, 2022

### Bar Admittance

Admittance pending

### Languages

Italian  
English  
Spanish



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## **Of Counsel**

### ***Laura Gringeri***

#### Professional Profile

Laura's main areas of practice include commercial and corporate law; mergers and acquisitions; commercial contracts; civil, commercial and corporate litigation proceedings.

During her career Laura handled several acquisitions of companies and businesses, and private equity transactions.

She also provides assistance to clients with respect to contracts in which entrepreneurs may be involved (such as distribution agreements, agency agreements and the like). Her expertise extends from pre-litigation advice to representation before all Italian courts in all fields of commercial and civil law, including litigation relating to credit collection.

#### Education

Doctor of Jurisprudence, University of Milan, 1986

#### Bar Admittance

Admitted as Avvocato, 1992

Admitted and qualified to defences before the Supreme Court ("Corte di Cassazione"), 2004

#### Languages

Italian  
English  
Spanish  
French



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## **Marco Resca**

### Professional Profile

Marco's main areas of practice include commercial law, with particular focus on insurance law and intellectual property law, as well as real property law, providing legal advice both for general legal matters and for litigation proceedings.

During his career he has supplied his assistance to primary Italian and foreign multinational companies, operating in the areas of manufacturing and services.

He also provides assistance with regard to drafting of various agreements in which enterprises may be involved, such as cooperation agreements, supply agreements and distribution agreements.

His expertise extends from pre-litigation advice to representation before Italian courts in all fields of commercial and civil law.

### Education

Doctor of Jurisprudence, Catholic University of Milan, 1980

### Bar Admittance

Admitted as Avvocato, 1984

Admitted and qualified to defences before the Supreme Court ("Corte di Cassazione"), 1997

### Languages

Italian

English

French



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## **Roberto Miccoli**

### Professional Profile

Roberto's main areas of expertise include: legal and operational aspects of outsourcing projects and management, data protection, intellectual property, software licensing, IT TLC and technological contracts, commercial contracts, banking and financial law.

During his career at UniCredit Group Roberto held directorship positions in Hungary and the Czech Republic and handled several domestic and cross-border corporate transactions and outsourcing projects.

### Education

Doctor of Jurisprudence, University of Naples, 1994

Master's Degree in Law and Economics of the European Communities (Scuola di Specializzazione in Diritto ed Economia delle Comunità Europee), University of Naples, 1996

Master's Degree in Banking (Scuola di Specializzazione in Discipline Bancarie), University of Siena 2001

### Bar Admittance

Admitted as Avvocato, 1998

### Languages

Italian

English



Our offices are conveniently located in the heart of downtown Milan, just a few steps from the *Duomo* cathedral, *La Scala* theatre and the *Brera* Art Academy.

The offices are also close to the Court of Milan, City Hall, the Police Headquarters and CONSOB (the Italian Security Exchange Commission).

Our offices are easily reachable by public transport: three subway lines (red, green and yellow) have stops nearby and the three major railway stations (Centrale, Garibaldi and Cadorna) are near at hand.

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