



STUDIO LEGALE
BRESCIA MICCOLI E ASSOCIATI

About us

The firm was set up in 2007 by Marco G. Brescia and Giampiero Miccoli together with Alberto Montanari under the name “Studio Legale Montanari Brescia e Associati” and provides a broad range of corporate and business services to its clients, which are both domestic and foreign, approximately on a 50/50 basis; with respect to foreign clients, the firm advises and assists them first in establishing their business in Italy and then in operating the same in the ordinary and extraordinary course of business.

The firm is active in domestic and cross-border corporate transactions, mergers, acquisitions and joint ventures, as well as in equity investments and change of control transactions, assisting its clients in the adoption of the most suitable corporate governance.

The firm also provides its clients with litigation, arbitration and dispute resolution capabilities, mainly in corporate and commercial law.

During their practice, the members of the firm have built close working relationships with specialists, agencies, authorities and several international law firms: such relationships represent an asset to the firm. Being independent, we are not restricted by exclusive alliances and are therefore free to work with the most qualified professionals for each specific matter, in order to ensure that our clients obtain the best possible advice and representation, and benefit from our well-established network whenever the advice of other professionals is required.

The firm’s domestic and international clients range from privately owned to publicly listed companies, multinationals and private equity funds.

Our approach

Our aim is to provide clear, concise and practical advice based on an in-depth knowledge of the legal, regulatory and commercial environment within which our clients operate.

Our services are tailored to the needs of individual clients. Each client has a dedicated lawyer who coordinates the teamwork and is directly responsible to meet client requirements efficiently and promptly.

Our core values embrace operating to the highest professional standards with a strong commitment to quality of service, cost-effective legal advice and building long-lasting relationships with clients.

Our people

We recognize the importance of the contribution of all our people towards enhancing client service. We foster consultation and the free flow of ideas and know-how among our lawyers aiming at obtaining efficient teamwork and an open and effective working relationship. Thus, we invest time and efforts in recruiting and training the



highest qualified attorneys from the most prestigious Italian law schools.

We also recognize that a significant international experience is a key component in understanding and serving the business objectives and needs of our domestic and foreign clients.

Our lawyers have excelled in their academic education. Some of them have studied in premier foreign legal institutions and have the experience of working abroad as foreign associates at leading international law firms.

Practice areas

Our core areas of business law include corporate law and mergers and acquisitions, commercial law and dispute resolution. We also provide advice in several additional fields which are complementary to our full-service business law practice, including intellectual property, competition law, labour law and bankruptcy, as well as administrative and criminal law.

Corporate, Mergers and Acquisitions

We are able to provide efficient and timely assistance in any matter of corporate law and mergers and acquisitions, in particular in identifying the structure of the transaction, in the due diligence exercise, in joint ventures, shareholders' agreements, spin-offs and corporate restructurings, corporate governance and antitrust.

The firm was involved in various corporate and antitrust aspects relating to the implementation in Italy of major acquisitions at European level.

Businesses are counselled in connection with their ongoing corporate and contractual matters.

Start-up companies and investors are represented in venture capital and private equity transactions.

Commercial Law

We provide assistance to our clients with respect to any kind of contract in which enterprises may be involved, such as manufacturing, distribution, re-sale and supply agreements, general terms and conditions of purchase and sale, public and private work contracts, licences, franchising, agency, business finder agreements, and the like.

We assist our clients in each phase of the commercial agreement, from the identification of the correct legal instrument to be adopted, to the drawing up and negotiation of the contractual documents, up to closing.

Real Estate Transactions

The firm has built up a strong experience in the negotiation of lease agreements on behalf of Italian and foreign clients, having as their subject matter the so called "big leases" of commercial real estate premises (such as executive offices, production plants). Also, the firm is specialized in assisting its clients of the retail sector in the acquisition of shops destined to retail sale, as well as branches of business having as their subject matter points of sale within shopping malls or outlets.

Corporate and Commercial Litigation

We assist clients in structuring strategic and cost-effective dispute resolution programs, also by means of arbitration proceedings. Our expertise extends from pre-litigation advice - including reaching settlement agreements - to injunctive



relief and provisional measures, to full representation before all Italian courts in all fields of corporate and commercial law.

We have acted as counsel and arbitrators in disputes involving parties from around the world and different types of commercial transactions.

We also advise creditors and companies in bankruptcy proceedings.

Competition Law

We advise our clients on the impact of competition law on their commercial practices and agreements and prepare notifications to the Italian Antitrust Authority in the context of mergers and acquisitions and joint ventures.

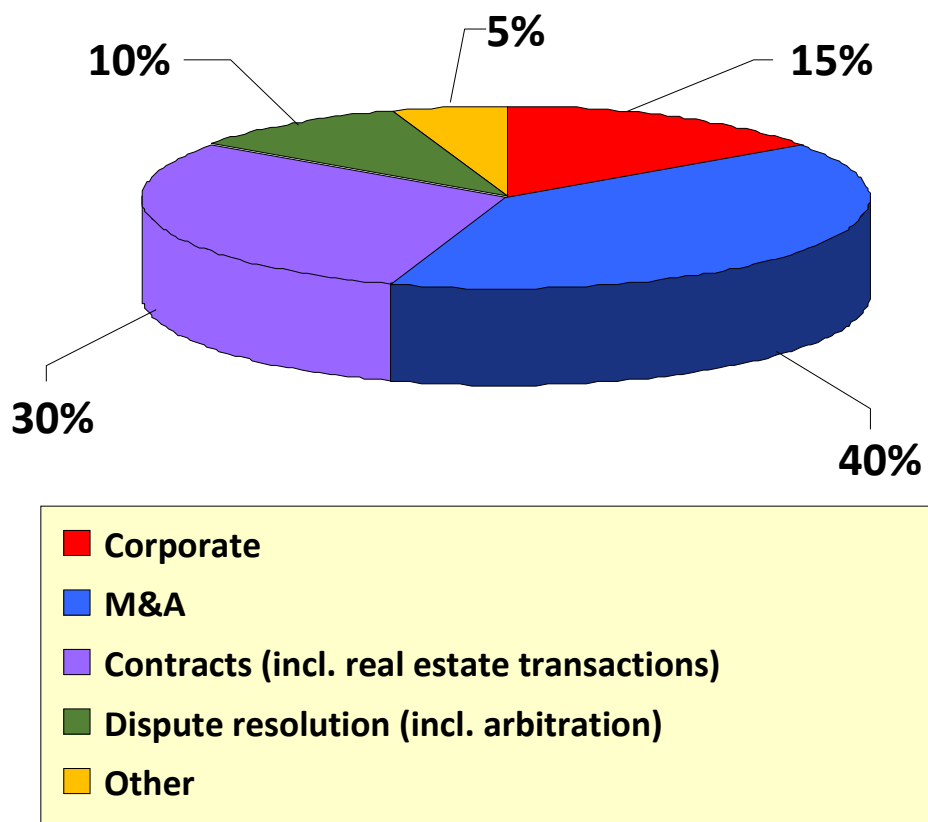
Administrative Law

The firm assists its clients in the various branches of administrative law: from public tenders and concession procedures to town planning and environmental law, up to the sector of independent authorities, project financing and administrative liability.

The area of intervention concerns both the management of litigation proceedings (including arbitration), and assistance and consultancy in individual administrative proceedings, as well as support in extraordinary operations involving administrative law issues (acquisitions, investment projects, due diligence, advice and pre-litigation support).

White Collar Crimes and Investigation

The firm provides judicial and extrajudicial assistance to companies and individuals for issues of corporate criminal law, environmental criminal law and workers' health and safety, also dealing with cybercrimes, medical liability and corporate liability pursuant to Law no. 231/2001.





MEMBERS OF THE FIRM

Giampiero Miccoli

Professional Profile

Giampiero is co-founder of the firm. His main areas of practice include mergers and acquisitions, commercial contracts, corporate and competition law.

Giampiero handled several private equity transactions and through his working experience has built up a specific knowledge in the information and communication business, in the construction business, as well as in industrial sectors such as automotive, chemical and pharmaceutical.

Giampiero advises on the formation and management of companies and holds various directorship positions in the Italian subsidiaries of major corporations. Giampiero also carries out *pro bono* activities in favour of non-profit entities, holding the position of auditor and director of several foundations (including the Raffaele Mattioli Foundation).

Giampiero has gained an extensive experience abroad, working at Taft, Stettinius & Hollister (Cincinnati, Ohio, USA), Stephenson Harwood (London, England) and Bär & Karrer (Zurich, Switzerland).

Education

Doctor of Jurisprudence, University of Naples, 1998

Bar Admittance

Admitted as Avvocato, 2002

Admitted and qualified to defences before the Supreme Court ("*Corte di Cassazione*"), 2018

Languages

Italian
English

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Paola Maj

Professional Profile

Paola is a partner of the firm. Her main areas of practice include corporate and commercial law, mergers and acquisitions, as well as commercial contracts.

Paola assists domestic and foreign clients in the context of transactions for the purchase of companies and businesses, and investment transactions.

Paola assists clients also with respect to contracts recurring in the ordinary and extraordinary course of business, such as joint venture, distribution and agency agreements and work contracts; in the latter field, Paola assists clients also in the various phases of public and private tenders.

Paola has built up a strong experience in the media sector and in various industrial sectors such as pharmaceutical and chemical, assisting clients mainly within the frame of manufacturing, contract and joint venture agreements, as well as in the retail sector.

Paola has attended courses at the “*Universidad Complutense*” of Madrid, *Facultad de Ciencias Económicas y Empresariales*.

Education

Doctor of Jurisprudence, University of Castellanza (Varese), 2004

Bar Admittance

Admitted as Avvocato, 2007

Languages

Italian
English
Spanish

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Beatrice Masi

Professional Profile

Beatrice is a partner of the firm. Her main areas of practice include commercial law, providing assistance to Italian and foreign clients.

During her career, Beatrice has achieved a significant experience in Italian and international commercial contracts, franchising, agency and distribution and has assisted internationally known companies in establishing franchising networks, to which she provides now day-to-day advice. Beatrice also manages civil litigations both in court and out of court through arbitration.

She has worked on several acquisitions of companies, in different sectors, from the due diligence phase to the drawing up and negotiation of the contractual documents, up to closing of the transaction.

In addition, she has accrued specific skills in real estate, privacy and personal data protection issues.

Education

Doctor of Jurisprudence, University of Bari, 2001

Bar Admittance

Admitted as Avvocato, 2004

Languages

Italian
English

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Valentina Novello

Professional Profile

Valentina mainly deals with contracts, especially in the commercial and retail sectors, with particular reference to commercial leases and business leases, as well as with civil and commercial litigation.

During her working experience Valentina has assisted clients also with reference to bankruptcy proceedings and credit collection, in court and out of court, and has built up a specific knowledge in execution proceedings.

Valentina assists domestic and foreign clients also in connection with privacy matters and in the context of compliance with Law no. 231/2001.

Education

Doctor of Jurisprudence, University of Padova, 2007

Bar Admittance

Admitted as Avvocato, 2011

Languages

Italian

English

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Giulia Costa

Professional Profile

Giulia's main areas of practice include corporate and commercial law.

Giulia assists domestic and foreign clients in the context of mergers and acquisitions, in the management of corporate governance fulfillments, in the negotiation of contracts relating to ordinary business activity, as well as in the context of participation to tenders, including public tenders.

Giulia has attended courses at the Maastricht University Faculty of Law, The Netherlands, and has served an apprenticeship at the law firm Fülßer & Kollegen, Leipzig, Germany.

Education

Doctor of Jurisprudence, University of Trento, 2014

Bar Admittance

Admitted as Avvocato, 2018

Languages

Italian
English
German

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Alessia Minetti

Professional Profile

Alessia mainly deals with contracts, especially in the commercial sector, with particular reference to franchising contracts, commercial leases and business leases, as well as with civil and commercial litigation.

Alessia has attended a stage on diplomatic careers at the United Nations' seat in New York.

Education

Doctor of Jurisprudence, University *Cattolica del Sacro Cuore*, Milan, 2021

Bar Admittance

Admitted as Avvocato, 2024

Languages

Italian
English
Spanish

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Alessandra Ferrazzi Portalupi

Professional Profile

Alessandra's main areas of practice include corporate criminal law, environmental criminal law, corporate liability pursuant to Law no. 231/2001 and compliance.

From September 2020 to December 2024 she worked with the law firm Luca Santa Maria e Associati, where she completed her traineeship and continued her activity as lawyer, also collaborating with the magazine "*Diritto Penale e Uomo*".

Education

Doctor of Jurisprudence, University of Milan, 2020

Bar Admittance

Admitted as Avvocato, 2023

Languages

Italian
English
Spanish

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Michela Ton

Professional Profile

Michela's main areas of practice include commercial contracts, as well as civil and commercial litigation.

Education

Doctor of Jurisprudence, University *Luigi Bocconi*, Milan, 2022

Bar Admittance

Admittance pending

Languages

Italian
English
Spanish

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Marco G. Brescia

Professional Profile

Marco is co-founder of the firm. His main areas of practice include mergers and acquisitions, contracts, corporate and commercial law.

During his career Marco handled several cross-border acquisitions representing major multinational corporations. He was also actively involved in the privatization process of some Italian entities.

Marco has held various directorship positions in the Italian subsidiaries of major corporations.

Marco is currently collaborating with the firm as Of Counsel.

His publications include "Offer to the public to purchase securities (in short form, "OPA") under Italian law", "Cross Participations in Italy" published in the "Journal of the Japanese Institute of International Business Law" respectively in September 1989 and August 1990. "Setting up of the European Works Council in Community-scale undertakings" published in "*Diritto e Pratica del Lavoro*" no. 34, September 1996. "Public M&A market in Italy" published in the Global Counsel Handbooks, Mergers and Acquisitions, 2004/05 Edition.

Education

Doctor of Jurisprudence, University of Genoa, 1962

Institute of Comparative Law at New York University School of Law (M.C.J.), 1976

Bar Admittance

Admitted as Avvocato, 1968

Languages

Italian
English
French

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Laura Gringeri

Professional Profile

Laura's main areas of practice include commercial and corporate law; mergers and acquisitions; commercial contracts; civil, commercial and corporate litigation proceedings.

During her career Laura handled several acquisitions of companies and businesses, and private equity transactions.

She also provides assistance to clients with respect to contracts in which entrepreneurs may be involved (such as distribution agreements, agency agreements and the like). Her expertise extends from pre-litigation advice to representation before all Italian courts in all fields of commercial and civil law, including litigation relating to credit collection.

Education

Doctor of Jurisprudence, University of Milan, 1986

Bar Admittance

Admitted as Avvocato, 1992

Admitted and qualified to defences before the Supreme Court ("*Corte di Cassazione*"), 2004

Languages

Italian
English
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French

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Fabio Bifulco

Professional Profile

Fabio's areas of practice concern the main areas of administrative law, or in any case the areas subject to public laws and regulations, ranging from procurement and concessions, to town planning, real estate, environment and energy.

Thanks to a consolidated network of contacts and professional correspondents, Fabio is able to follow projects and legal disputes across almost the entire national territory, in any type and at any stage of judgment.

Fabio is founder of the Lombard Society of Administrative Lawyers (SOLOM) and member of its Board of Directors, as well as member of the Environmental Law Commission of the Milan Bar Association; he was university assistant at the University of Milan and at L. Bocconi University.

Fabio is the author of monographs and comments in specialized journals, and often participates in conferences and training courses as coordinator, teacher and moderator.

Fabio collaborates with the firm as Of Counsel.

Education

Doctor of Jurisprudence, University of Milan, 1990

Bar Admittance

Admitted as Avvocato, 1993

Admitted and qualified to defences before Supreme Courts ("*Corte di Cassazione*" and "*Consiglio di Stato*"), 2005

Languages

Italian

English

Portuguese

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Luigi Santangelo

Professional Profile

Luigi specializes in white collar crimes and investigation.

Since 2007 he has been offering judicial and extrajudicial assistance to companies and individuals for issues of corporate criminal law, environmental criminal law and workers' health and safety, as well as tax criminal law, dealing also with cybercrime, medical liability and corporate liability pursuant to Law no. 231/2001.

From 2016 to 2024 he was a partner of the law firm Luca Santa Maria e Associati, where he had been working since 2007 and has held lectures in courses on administrative liability pursuant to Law no. 231/2001.

Since 2022, Luigi has been serving as Lecturer of the Giorgio Marinucci Postgraduate Course in Criminal Law at the University of Milan.

Luigi has also attended the advanced course for company lawyers at the Bocconi University of Milan.

He has worked as an editor on the *Diritto Penale Contemporaneo* law review, in which he has published various articles, mainly regarding corporate criminal liability.

Luigi collaborates with the firm as Of Counsel.

Education

Doctor of Jurisprudence, University of Milan, 2007

Bar Admittance

Admitted as Avvocato, 2011

Admitted and qualified to defences before the Supreme Court ("*Corte di Cassazione*"), 2023

Languages

Italian

English

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Irene Gittardi

Professional Profile

Irene offers judicial and extrajudicial assistance to companies and individuals for issues of corporate criminal law, environmental criminal law and health and safety, also dealing with corporate liability pursuant to Law no. 231/2001 and compliance, criminal law on industrial and intellectual property, unauthorized property development crimes and defamation.

She is also a member of the Supervisory Board for leading Italian companies.

From 2017 to 2024 she was an associate and then a senior associate of the law firm Luca Santa Maria e Associati, where she had been working since 2012.

From October 2015 to March 2017 she attended an internship at the Prosecutor's Office of Milan, dealing with criminal business law.

Irene is the author of many publications on criminal business law.

From October 2012 to October 2015 she was a member of the editorial staff of the *Diritto Penale Contemporaneo* law review. In the same period, she collaborated with Prof. Francesco Viganò at the University of Milan.

Irene collaborates with the firm as Of Counsel.

Education

Doctor of Jurisprudence, University of Milan, 2012

Bar Admittance

Admitted as Avvocato, 2017

She passed the bar exam winning the award for the five best young lawyers of each Court of Appeal.

Languages

Italian
English
French

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Our offices are conveniently located in the heart of downtown Milan, just a few steps from the *Duomo* cathedral, *La Scala* theatre and the *Brera* Art Academy.

The offices are also close to the Court of Milan, City Hall, the Police Headquarters and CONSOB (the Italian Security Exchange Commission).

Our offices are easily reachable by public transport: three subway lines (red, green and yellow) have stops nearby and the three major railway stations (Centrale, Garibaldi and Cadorna) are near at hand.

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